

INTERNATIONAL ASSOCIATION OF ANTARCTICA TOUR OPERATORS

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IAATO Membership Fee Structure

Fees within the Association consist of annual dues (applicable to all types of membership) and per passenger fees (applicable to some categories of membership). These fees (in US Dollars) are outlined below, by type of membership and activity, and are subject to change based on a vote of the Membership at the Annual Meeting.

New Members' Dues & Fees:

- **New Provisional Operator members:** \$2,500 annual dues plus the \$3.50 per passenger per day in coastal waters South of 60°S and South Georgia fee for 2021-22 season.
- **New Associate members:** \$3000 annual dues. **For 2021-22 ONLY \$2000**
- **New Not-for-Profit Associate members:** \$250 with the provision that they must pay \$1500 per person to attend the IAATO Annual Meeting.

Dues & Fees Thereafter:

- **Members and Provisional Operator members** \$2,500 annual dues plus the \$3.50 per passenger per day in coastal waters South of 60°S and South Georgia fee for 2021-22 season.
- **Associate members:** \$3,000 annual dues. **For 2021-22 ONLY \$2000** (The per passenger fee does not apply.)
- **Not-for-Profit Associate members:** \$250 with the provision that they must pay \$1500 per person to attend the IAATO Annual Meeting.

In addition to the fees noted above, extra fees may apply.

Dues are paid annually upon receipt of invoice and due by July 1st of each year, the beginning of IAATO's fiscal year.

Per passenger fees are broken into two payments¹:

- The first payment includes a charge for 65% of the per passenger fee based on the estimated passenger load for the season ahead. This amount will be added to the invoice with your annual dues.
- The balance of the per passenger fee (from the previous operating season) is invoiced separately and due by June 30th once the passenger load for the season has been established and the fees can be adjusted appropriately.

Fees can be adjusted for certain non-revenue passengers carried, which include expedition staff, guides and lecturers, observers, home office personnel, and national program representatives. Travel writers, group leaders, travel agents, guests of ship operator/charterer and others receiving complimentary passage DO NOT qualify as non-revenue passengers for purposes of IAATO per passenger fees.

Attention: Companies applying for Associate membership should take note that if their application is accepted in the months prior to the regular invoicing period (April-June for fiscal year starting July 1st), these new members also will be billed for the fiscal year that began the previous July 1st. There is no prorating of the partial year's membership.

If you are reapplying for membership and you have any outstanding invoices from a previous period of membership you will be required to pay those overdue invoices (plus any penalties assessed).

¹ For the 2021-22 Season, due to the world pandemic situation the first 25% of estimated passenger fees will be due October 22, 2021. The balance of passenger fees will be invoiced at a later date to be determined during the season.